

**CHIPPEWA COUNTY CREDIT UNION
67th ANNUAL MEETING**

Thursday, March 17, 2022/ 402 West Spruce Street

5:00 PM

Welcome.....Tom Luoma

Business Meeting

THE OFFICIAL FAMILY

Tom Luoma, President
Judi Walsh, Vice-President
Jeannie Masterson, Treasurer
Tom Pink, Secretary

Roy Nason, Director
Suzette Olson, Director
Joe Nolan, Director

CREDIT COMMITTEE

Karen Dumas Kathy Callon Brad Bisdorf Connie Toensing

EMPLOYEES

Connie Toensing, CEO
Brad Bisdorf, Accounting/Operations
Karen Dumas, Mortgage Lending & Consumer Loan Officer
Kathy Callon, Mortgage and Consumer Lending Processor
Peyton Perilloux, Consumer Lending Processor and Plastics
Michael Stevens, Recovery Services
Maddy Malloy, Head Teller
Geraldine Wanzer, Member Service
Jessica Jarvie, Member Service
Kyle Radle, Member Service
Marsela Libby, Member Service

Kinross Branch Office

Mary Storey, Branch Leader/Plastics Sarah Stiling, Member Service

Chippewa County Credit Union
66th Annual Meeting
April 27, 2021

The 66th annual meeting of the members of the Chippewa County Credit Union was called to order at 5:30 p.m. on May 4, 2021 by President Tom Luoma. Board members and staff attended at the credit union main office, while the membership was able to view the meeting online and had been asked in advance to register to view.

Roll Call

Tom Luoma asked Secretary Tom Pink to do the roll call.

Board members in attendance, in addition to Luoma and Pink, included: Suzette Olson, Judi Walsh, Jeannie Masterson, Jenny Peterman, Roy Nason, and Connie Toensing.

Credit Committee members in attendance, in addition to Toensing, included: Karen Dumas, Kathy Callon and Brad Bisdorf.

A quorum of the membership and board of directors was established.

Approval of Annual Meeting Minutes of February 7, 2020

A copy of the Feb. 7, 2020 annual meeting minutes was included in each of the packets of those in attendance and were also posted on the credit union website. Jenny Peterman moved and Suzette Olson supported a motion to accept the minutes as presented. It was unanimously approved.

REPORTS

President's Report -- Tom Luoma gave his report, noting that despite challenges in scheduling and continuing to provide service to members, the credit union staff adjusted on the fly and maintained their excellent service with few problems. Tom thanked the staff for their dedicated service to the credit union operations. Tom concluded his remarks by saying that our credit union is ready for an exciting year ahead.

Treasurer's, Credit Committee, and Audit Reports were all available in member packets and are on the credit union website and Facebook page.

CEO Report – Connie Toensing reviewed what the staff and members had to deal with regarding COVID-19. She said we closed lobbies, offices, and went to drive-through only. The COVID-19 management team decided to split staff into two groups in case someone contracted or came in contact with someone who had the virus. She said the cleaning protocol consumed the thoughts of business every day, and staff adapted efficiently to having to work from home and handle closed offices. In spite of the challenges, the credit union gained \$5 million in assets, largely due to federal stimulus deposits. She said loan balances are about the same, noting that

recreational vehicles, including campers, boats and ATVS, became very popular as members had a desire to entertain families with the 2020 travel restrictions that had been put into place. In closing, Connie said an upgraded level of service is coming as the credit union converts to CU Answers – a new data processing system that will be operational on July 1. She encouraged members to watch Facebook and the credit union website for the latest news and hours of operation, and closed her report the same way that she does every year, by thanking members for continuing to use their credit union.

Tom Luoma asked for a motion to accept all reports, this was moved by Judi and supported by Roy. Motion carried.

OLD BUSINESS – Tom Luoma asked if there was any old business to be discussed. There was none.

NEW BUSINESS – Tom Luoma asked if there was any new business to discuss. There was none brought forward.

ELECTIONS

Tom Luoma and Jenny Peterman accepted nominations to continue as board members for the next two years. Roy Nason made a motion and Jeannie Masterson supported a motion to accept a unanimous ballot. It was unanimously approved.

ADJOURNMENT

Judi Walsh moved and Tom Pink supported a motion to adjourn the annual meeting at 5:39 p.m. It was unanimously approved. Tom Luoma thanked everyone for attending and recognized the hard work staff, administration and volunteers have been doing.

Balance Sheet

	2021	2020
Assets		
Cash	\$ 375,532	\$ 558,106
Investments		
Corporate CU	\$ 1,961,879	\$ 2,461,738
Commercial		
Banks	\$ 2,302	\$ 2,302
Other		
Investments	\$ 16,607,203	\$ 12,691,177
Loans		
Mortgages	\$ 3,928,276	\$ 4,379,863
Home Equity	\$ 1,670,959	\$ 1,000,541
Line of Credit		\$ 36,080
Credit Cards	\$ 984,127	\$ 974,569
Share Secured		\$ 23,525
Motor Vehicles	\$ 6,720,269	\$ 6,380,928
Recreation	\$ 2,816,444	
Other Loans	\$ 878,362	\$ 3,622,939
Total Loans	\$ 16,998,437	\$ 16,418,445
Allowance for		
Loan Losses	\$ (223,329)	\$ (237,990)
Net Total Loans	\$ 16,775,108	\$ 16,180,455
Fixed Assets		
Land &		
Building	\$ 905,719	\$ 959,371
Furniture &		
Computers	\$ 49,086	\$ 57,389
Other Assets		
Share ins Fund	\$ 300,155	\$ 248,250
Other Assets	\$ 1,069,656	\$ 619,639
Total Assets	\$ 38,046,640	\$ 33,778,427
Loans to Officials	\$ 179,940.00	\$ 216,800.00

2021**2020****Liabilities, Shares and Equity**

Dividends

Payable Shares \$ -

Interest

Payable Certs \$ 8,876 \$ 12,359

Dividends

Payable IRA \$ -

Accounts

Payable \$ 302,751 \$ 156,428

Other

Liabilities \$ 2,609 \$ 110,724

Shares

Regular \$ 18,773,882 \$ 15,970,237

Other Shares \$ 1,950,833 \$ 1,502,716

Checking \$ 7,763,813 \$ 6,528,541

Preferred

Funds \$ 3,458,218 \$ 3,258,424

Certificates \$ 1,789,889 \$ 2,430,655

IRA \$ 311,466 \$ 357,348

Total Shares \$ 34,048,101 \$ 30,047,920**Equity**

Regular

Reserves \$ 601,668 \$ 601,668

Undivided

Earnings \$ 2,849,326 \$ 2,671,015

Net Income \$ 233,309 \$ 178,312

Total Liabilities, Shares and Equity\$ 38,046,640 \$ 33,778,427

Income/Expense

	2021	2020
Interest Income		
Mortgages	\$ 220,953	\$ 257,406
Home Equity	\$ 57,849	\$ 32,552
Line of Credit	\$ -	\$ 6,158
Credit Cards	\$ 87,852	\$ 94,173
Share Secured	\$ -	\$ -
Unsecured	\$ -	\$ -
Motor Vehicles	\$ 415,402	\$ -
Recreation	\$ 60,948	\$ -
Other Loans	\$ 45,848	\$ 555,832
Total Loans	\$ 888,852	\$ 946,121
Investments		
Corporate CU	\$ 4,627	\$ 6,912
Other Investments	\$ 186,346	\$ 186,915
Total Investments	\$ 190,973	\$ 193,827
Total Interest Income	\$ 1,079,825	\$ 1,139,948
Interest Expense		
Dividends Shares	\$ 8,985	\$ 8,693
Dividends Other	\$ 880	\$ 1,115
Dividends Preferred		
Fund	\$ 3,362	\$ 4,698
Dividends		
Certificates	\$ 13,501	\$ 20,184
Dividends IRA	\$ 342	\$ 376
Total Interest Expense	\$ 27,070	\$ 35,066
Provision for Loan		
Losses	\$ -	\$ 38,050
Fee Income	\$ 369,254	\$ 227,268
Other Operating		
Income	\$ 348,995	\$ 304,949
Total Non-Interest Income	\$ 718,249	\$ 570,267
Non-operating Income/Expense		
Misc Income	\$ (6,381.00)	\$ -
Other R/E owned	\$ 12,240.00	\$ 10,140

	2021	2020
Operating Expenses		
Employee Compensation	\$ 468,833	\$ 442,549
Employee Benefits	\$ 115,944	\$ 115,326
Staff Education & Travel	\$ 9,744	\$ 9,472
Association Dues	\$ 6,585	\$ 5,701
Office Occupancy	\$ 24,041	\$ 25,448
Office Oper	\$ 345,220	\$ 331,525
Promotions	\$ 5,323	\$ 13,841
Loan Services	\$ 173,362	\$ 121,474
Prof Services	\$ 151,698	\$ 149,930
Bdg Maint	\$ 8,624	\$ 10,591
Utilities	\$ 10,893	\$ 11,037
Bdg Depr	\$ 53,651	\$ 50,236
Communications	\$ 30,269	\$ 28,499
Maint Furniture	\$ 18,125	\$ 17,128
Depr Furniture	\$ 30,752	\$ 21,244
Stationary & Supplies	\$ 47,018	\$ 42,756
Advertising	\$ 26,627	\$ 26,426
Cash Over/Short	\$ 344	\$ 65
Annual Mtg	\$ 215	\$ 1,618
Misc Operating	\$ 4,666	\$ 6,011
Total Operating Expenses	\$ 1,531,934	\$ 1,430,877
Net Income	\$ 233,309	\$ 178,312

Report of Audits

The credit union internal audit committee, Judi Walsh, Tom Pink and Jenny Peterman met once during the year of 2021. The continuing loom of COVID-19 prevented the usual quarterly meetings.

The Bank Secrecy Act audit will be conducted by Sabrina Oshelski of Federal Employees of Chippewa County Credit Union in March of 2022.

The Board of Directors reviewed all the insurance coverage provided by CUNA Mutual Insurance Group on April 15, 2021.

An examination of Regulation Compliance and Financials was conducted by the State of Michigan Department of Insurance and Financial Services (DFIS) as of September 30, 2021. The Board is scheduled to review the report on March 17, 2022.

The audit by Anderson Tackman for the period of April 1, 2020 thru March 31, 2021 was conducted in August of 2021. The Board of Directors reviewed the report on February 17, 2022.

The SAFE Act Audit was conducted by Brad Bisdorf in December of 2021 and reported to the Board of Directors on January 20, 2022.

The ACH audit was completed by Dawn Taylor of Soo Coop Credit Union in December of 2021. The report was reviewed by the Board of Directors on January 20, 2022.

Credit Committee

The Credit Committee empowered the loan officers of the credit union to approve loans up to the limits established by the Board of Directors. The committee met at least twice a week, and more often if needed to review loan requests.

The loan officers and credit committee reviewed 809 loan requests. Eighty-two percent of the applications were approved, totaling \$7,241,821.

Twenty-four loans were disbursed via the Indirect Lending channel with the local automobile dealers totaling \$596,618.

In addition to the Indirect loans, 245 new and used vehicle loans were disbursed totaling \$3,424,806 and 93 recreational vehicles totaling \$1,360,453.